places and the names of the countries where offices of STC and MMTC are located are given below:

STC		MMTC	
Place	*Country*	*Place*	*Country*
New York	U.S.A.	Tokyo	Japan
London	U.K.	Seoul	South Korea
Frankfurt	Germany	Amman	Jordon
Moscow	Russia	Bucharest	Romania
Harare	Zimbabawe		
Hong Kong	Hong Kong		
Singapore	Singapore		
Melbourne	Australia		
Dubai	UAE		

(b) The persent staff strength including officers of these offices as well as expenditure incurred thereon for the year 1990-91 as under:-

	STC	MMTC
Strength	24	08
Expenditure for 1990-91	Rs. 490.89 lakhs	Rs. 134.75 lakhs

(c) The foreign offices of STC and MMTC have been opened for generation of exports, providing market intelligence and rendering of assistance to the respective Corporate Office for implementation of export and import contracts.

(d) to (f) There is no such proposal under consideration.

Decline in export earning in Dollar terms

67. SHRI DIPEN GHOSH:
SHRI SURESH PACHOURI:
SHRI GURUDAS DASGUPTA:
SHRI CHATURANAN MISHRA:

Will the Minister of COMMERCE be pleased to state:

(a) whether it is a fact that there has been a decline in the country's export earnings in dollar terms during the post-devaluation period;

(b) whether the decline is attributable to devaluation of Indian rupee in terms of dollar;

(c) if so, in what respect and to what extent;

(d) if not, what are the other factors responsible for such decline; and

(e) what steps Government have taken or propose to take to increase the export earnings in dollar terms?

THE MINISTER OF STATE OF THE MINISTRY OF COMMERCE (SHRI P. CHIDAMBARAM): (a) to (d) The trade data is compiled on financial year basis. According to the current estimates, India's exports to the General Currency Area (GCA) countries increased from US $ 10636 million during April-December 1990 to US $ 11310 million during April-December 1991 thereby registering an increase of 6.34%.

India's exports to the Rupee Payment Area (RPA) countries declined by 46.53% from US $ 2494 million during April-December 1990 to US $ 1333 million during April-December 1991.

Government are of the view that exports to GCA countries and RPA countries should be disaggregated and viewed separately. The correct conclusion would, therefore, be that exports to GCA countries showed a modest increase of about 6% in dollar terms while exports to IPA countries showed a decline of about 46% in dollar terms.

The reasons for the decline in exports to RPA countries are mainly external and include the political changes that have taken place in the erstwhile Soviet Union.

Other factors which have affected export growth include a slow-down in the world economy, recession in major developed countries, unavoidable import compression and high rate of export credit.

(e) The Government introduced a package of trade policy reforms aimed at strengthening of export incentives, eliminating substantial volume of import licensing and optimal import compression, REP licences have been replaced by a new instrument named Eximscrips. These will be the means of obtaining access to certain categories of imports of raw materials, components and spares. The system of advance licensing as an instrument of export promotion has also been strengthened. Government has decided to allow established exporters to open foreign currency accounts in approved banks and allow exporters to raise external credits, pay for export related import from such accounts, and credit export proceeds to such accounts. Besides, Government have

taken other steps which include reducing controls through licensing, simplification of procedures for export, activisation of Board of Trade, bilateral discussion with selected countries, interaction with national organisations of trade and industry, etc.

Decline in export

68. SHRI JAGADISH JANI: Will the Minister of COMMERCE be pleased to state:

(a) whether it is a fact that the growth of export has declined during the financial year 1991-92;

(b) if so, what are the reasons therefor; and

(c) what remedial measures have been taken to plug the loopholes and increase the exports during the financial year 1992-93?

THE MINISTER OF STATE OF THE MINISTRY OF COMMERCE (SHRI P. CHIDAMBARAM): (a) and (b) In rupee terms, India's aggregate exports increased by 30.8% from Rs. 23189 crores during April-December 1990 to Rs.30332 crores during April-December 1991.

The trade data is compiled on financial year basis. According to the current estimates, India's exports to the General Currency Area (GCA) countries increased from US $ 10636 million during April-December 1990 to US $ 11310 million during April-December 1991 thereby registering an increase of 6.34%.

India's exports to the Rupee Payment Area (RPA) countries declined by 46.53% from US $ 2494 million during April-December 1990 to US $ 1333 million during April-December 1991.

Government are of the view that exports to GCA countries and RPA countries should be disaggregated and viewed separately. The correct conclusion would, therefore, be that exports to GCA countries showed a modest increase of about 6% in dollar terms while exports to RPA countries showed a decline of about 46% in dollar terms.

The reasons for the decline in exports to RPA countries are mainly external and include the political changes that have taken place in the erstwhile Soviet Union.

Other factors which have affected export growth include a slow-down in the world economy, recession in major developed countries, unavoidable import compression and high rate of export credit.

(c) The Government introduced a package of trade policy reforms aimed at strengthening of export incentives, eliminating substantial volume of import licensing and optimal import compression. REP licences have been replaced by a new instrument named Eximscrips. These will be the means of obtaining access to certain categories of imports of raw materials, components and spares. The system of advance licensing as an instrument of export promotion has also been strengthened. Government has decided to allow established exporters to open foreign currency accounts in aproved banks and allow exporters to raise external credits, pay for export related imports from such accounts, and credit export proceeds to such accounts. Besides, Government have taken other steps which include reducing controls through licensing, simplification of procedures for exports, activisation of Board of Trade, bilateral discussion with selected countries, interaction with national organisations of trade and industry etc.

Export market for woollen items

69. SHRI KRISHAN LAL SHARMA : Will the Minister of COMMERCE be pleased to state:

(a) whether it is a fact that political changes in the then Soviet Union have had an adverse effect on exports of woollen items to that country;

(b) if so, what are the details thereof;

(c) whether Government have explored other foreign markets for exports of woollens; and

(d) if so, the results thereof?

THE MINISTER OF STATE OF THE MINISTRY OF COMMERCE (SHRI P. CHIDAMBARAM): (a) and (b) The political and economic dislocate former Soviet Union in the recent past generally had adverse impact on Indian exports to that country, in that of wool and woollen products.

(c) and (d) Government is fully seized